

DESCRIPTION	2015 BUDGET	2015 ACTUAL	2016 BUDGET	2016 ACTUAL	2017 BUDGET	2017 Q3	2018 BUDGET
<b>INCOME:</b>							
MEMBERSHIP RENEWALS	89,250.00	94,420.50	99,750.00	96,505.50	99,750.00	89,199.50	95,000.00
NEW CANDIDATE TEST	29,750.00	22,680.00	26,100.00	20,834.00	26,125.00	585.00	23,750.00
LATE FEES	1,000.00	2,315.00	1,000.00	2,069.00	2,000.00	710.00	2,000.00
RULEBOOKS	0.00	0.00	0.00	214.00	0.00	0.00	0.00
INTEREST ON CD/SAVINGS	100.00	50.17	0.00	11.58	0.00	8.76	0.00
INTEREST ON CHECKING	20.00	35.96	50.00	39.27	25.00	27.51	0.00
PROFESSIONAL DEV-DONATION	2,000.00	2,000.00	2,000.00	0.00	825.00	825.00	0.00
IAABO NATIONAL CONFERENCE	24,000.00	30,655.31	0.00	0.00	0.00	0.00	0.00
MISCELLANEOUS	0.00	426.49	0.00	119.70	0.00	682.22	0.00
<b>TOTAL INCOME</b>	<b>146,120.00</b>	<b>152,583.43</b>	<b>128,900.00</b>	<b>119,793.05</b>	<b>128,725.00</b>	<b>92,037.99</b>	<b>120,750.00</b>
<b>EXPENSES:</b>							
IAABO DUES	40,000.00	36,305.00	38,550.00	38,745.00	38,550.00	35,591.00	36,800.00
DUES REFUNDS	500.00	1,775.00	500.00	1,705.55	500.00	285.00	500.00
CHSAA REGISTRATION	14,000.00	13,130.00	13,500.00	13,430.00	13,500.00	12,450.00	12,450.00
RETURNED CHECKS	0.00	1,160.75	0.00	665.00	0.00	95.00	0.00
RULEBOOKS	8,300.00	8,567.10	8,100.00	9,490.00	8,100.00	8,234.00	7,950.00
PARTNERS	6,900.00	6,900.00	6,900.00	6,900.00	6,900.00	6,900.00	5,900.00
POSTAGE	7,500.00	6,172.00	7,500.00	7,143.00	7,500.00	7,749.00	7,750.00
OFFICE EXPENSE	2,800.00	2,152.09	3,000.00	3,496.57	3,000.00	2,364.62	3,000.00
NFHS MEMBERSHIP/INSURANCE	18,200.00	16,646.00	17,550.00	19,261.00	17,550.00	2,000.00	16,185.00
BOARD OF DIRECTORS MEETING	5,000.00	5,358.74	5,000.00	4,952.52	5,000.00	4,716.70	5,000.00
EXECUTIVE COMMITTEE MEETING	2,500.00	3,005.31	2,500.00	829.37	2,500.00	1,726.95	2,000.00
NATIONAL MEETING	6,500.00	2,196.20	5,000.00	5,066.95	5,000.00	5,956.40	5,000.00
MASTER CLINIC - METRO	1,250.00	17.60	1,000.00	1,636.04	1,000.00	450.16	1,000.00
MASTER CLINIC - WEST	1,250.00	1,046.47	1,000.00	133.40	1,000.00	250.00	1,000.00
MASTER CLINIC - NORTH	1,250.00	1,101.12	1,000.00	233.06	1,000.00	621.60	1,000.00
MASTER CLINIC - SOUTH	1,250.00	407.10	1,000.00	847.58	1,000.00	452.95	1,000.00
PROFESSIONAL FEES	2,700.00	2,475.60	2,700.00	2,475.00	2,700.00	2,150.00	2,700.00
AUDIT	2,500.00	1,000.00	0.00	0.00	0.00	0.00	0.00
AWARDS BANQUET	1,700.00	1,580.00	1,500.00	1,179.55	1,500.00	1,587.36	1,500.00
RECRUITING & RETENTION COMM.	4,000.00	0.00	2,000.00	1,046.25	2,000.00	0.00	1,500.00
PROFESSIONAL DEVELOPMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00
AWARDS	2,000.00	2,403.89	2,500.00	2,117.67	2,500.00	1,150.67	1,500.00
IAABO SCHOOL SCHOLARSHIPS	4,000.00	75.00	4,000.00	2,575.28	3,500.00	1,305.10	1,500.00
PRESIDENT'S EXPENSES	2,000.00	833.89	1,500.00	398.10	750.00	0.00	750.00
MISCELLANEOUS INSTRUCTIONAL	1,200.00	1,218.63	1,200.00	1,184.29	1,200.00	1,168.53	1,200.00
IAABO NATIONAL CONFERENCE	24,000.00	25,161.01	0.00	0.00	1,000.00	0.00	1,000.00
OFFICIALS VS CANCER FUND	650.00	0.00	650.00	0.00	375.00	0.00	0.00
CANCER WHISTLES	400.00	0.00	400.00	406.10	400.00	277.00	400.00
PROCESSING FEES	250.00	60.00	250.00	15.90	250.00	666.05	250.00
NASO SUMMIT - 2021							550.00
LIFETIME AWARD - DAVE SMITH							1,000.00
<b>TOTAL EXPENSES</b>	<b>162,600.00</b>	<b>140,748.50</b>	<b>128,800.00</b>	<b>125,933.18</b>	<b>128,275.00</b>	<b>98,148.09</b>	<b>120,385.00</b>
<b>NET INCOME</b>	<b>(16,480.00)</b>	<b>11,834.93</b>	<b>100.00</b>	<b>(6,140.13)</b>	<b>450.00</b>	<b>(6,110.10)</b>	<b>365.00</b>
<b>BEGINNING FUND BALANCE</b>	<b>60,094.27</b>	<b>60,094.27</b>	<b>71,929.20</b>	<b>71,929.20</b>	<b>65,789.07</b>	<b>65,789.07</b>	<b>65,789.07</b>
<b>NET INCOME/LOSS</b>	<b>(16,480.00)</b>	<b>11,834.93</b>	<b>100.00</b>	<b>(6,140.13)</b>	<b>450.00</b>	<b>(6,110.10)</b>	<b>365.00</b>
<b>ENDING FUND BALANCE</b>	<b>43,614.27</b>	<b>71,929.20</b>	<b>72,029.20</b>	<b>65,789.07</b>	<b>66,239.07</b>	<b>59,678.97</b>	<b>66,154.07</b>
<b>DUES</b>	<b>85.00</b>	<b>85.00</b>	<b>95.00</b>	<b>95.00</b>	<b>95.00</b>	<b>95.00</b>	<b>95.00</b>
<b>BREAK EVEN</b>	<b>96.77</b>	<b>75.99</b>	<b>94.93</b>	<b>99.57</b>	<b>94.67</b>	<b>99.91</b>	<b>94.71</b>
<b># OF OFFICIALS - TOTAL</b>	<b>1400</b>	<b>1313</b>	<b>1350</b>	<b>1343</b>	<b>1350</b>	<b>1245</b>	<b>1245</b>
<b># OF OFFICIALS - CERTIFIED</b>	<b>1100</b>	<b>1111</b>	<b>1050</b>	<b>1016</b>	<b>1050</b>	<b>939</b>	<b>1000</b>
Calculated # of certified officials	1050.0	1110.8	1050.0	1015.8	1050.0	938.9	1000.0
Calculated # of total officials	1400	1313	1350	1343	1350	1245	1245