



**APRIL 14 – 17, 2011**  
**VIRGINIA BEACH, VA**

International Association of Approved Basketball Officials, Inc.  
Sheraton, Virginia Beach

## **AGENDA**

### **Thursday, April 14, 2011**

6:00 p.m. - Executive Committee (Closed Session)

### **Friday, April 15, 2011**

8:15 a.m. - Welcome

8:30 a.m. - Audit and Budget Committee

9:15 a.m. - Rules and Examination Committee

10:00 a.m. - Constitution Committee

11:00 a.m. - Nomination Committee

1:00 p.m. - Officials' Education and Development Committee

1:30 p.m. - Women's Coordinating Committee

2:00 p.m. - Board Secretaries Roundtable (Insurance Matters, Database, Membership, etc. (Q&A))

4:00 p.m. IAABO Foundation Meeting

### **Saturday, April 16, 2011**

7:30 a.m. - Executive Committee (Closed - if necessary)

8:30 a.m. - Executive Committee (Open)

9:00 a.m. - Membership Committee

9:30 a.m. - Life Membership Committee

10:00 a.m. - Legal Issues

12:00 p.m. - Life Membership Luncheon

3:00 p.m. - Board Relations Committee

### **Sunday, April 17, 2011**

8:30 a.m. - General Assembly Meeting

AGENDA  
INTERNATIONAL ASSOCIATION OF APPROVED BASKETBALL OFFICIALS, INC.  
SPRING MEETING

GATEWAY GETTYSBURG COMPLEX, GETTYSBURG, PENNSYLVANIA

EXECUTIVE COMMITTEE (OPEN SESSION)

Saturday, April 16, 2011 – 8:30 a.m.

GENERAL ASSEMBLY MEETING

Sunday, April 17, 2011 – 8:30 a.m.

Invocation	Past President
Presentation of Awards	
Report of President	Mark Byron
Report of Executive Director	Tom Lopes

REPORTS OF STANDING COMMITTEES

Audit and Budget	Larry Machione; Dennis Millevoi
Board Relations and Policy	Joseph Mitchell, Ron Chapdelaine
Constitution	Steven Ellinger, T. J. Halliday
Life Membership	Gary Pucino; Tim O'Brien
Membership	Sal Capitummino, Jaime McCaig
Rules Examination	Roger MacTavish, Paul Behr
Officials' Education & Development	Peter Webb, Lou Filippetti
Women's Coordinating	Bob Bernier, Barbara Eppley

NEW BUSINESS

FUTURE MEETINGS

Fall	2011	September	Manchester, NH
Spring	2012	April	Myrtle Beach, SC
Fall	2012	September	Toronto, Ontario
Spring	2013	April	Pending Approval
Fall	2013	September	Long Island, NY

## PRESIDENT'S REPORT

My time as the 72<sup>nd</sup> President of IAABO is nearly over and I wanted to thank everyone who has made this year so easy and so successful for me and for IAABO. Many thanks go to our Executive Director Tom Lopes and his assistant Donnie Eppley. They have adeptly and capably handled the office and managed the fiscal and administrative functions that are required of them on a daily basis.

In addition, I want to express my gratitude to all the members of the Executive Committee. They are a hard working group of individuals who freely give of their time all the while balancing their personal lives and the roles that they play in their individual boards. Heartfelt thanks go to Past President Dan Barringer for paving the way for my year as President. And congratulations go to incoming President Tony Haley from my neighboring state of New Hampshire. I know you will be in very capable hands. Kudos goes to all the chairs and committee chairs and the Past Presidents who have advised me along the way. Thanks to Alan Goldberger for keeping us on the straight and narrow! This organizational structure works very well in running an organization of this size.

There are a number of initiatives that I spoke of last year in Gettysburg when I took office. I can truly say that we have addressed them all in a variety of ways throughout the year. We have made progress on some of the items but in some cases, not as much as I would have liked. I guess that leaves Tony with a few things to carry forward. Let me highlight a few of our successes.

It was (and still is) my goal to get every IAABO member covered under the IAABO insurance plan. It is absolutely the best plan for officials on the market and I believe that we owe it to our members to strive to make that happen. Heading in to next year, we have been successful in dropping the individual fee to \$7.50 per member. How can anyone choose not to take the insurance?

We have agreed to extend our support to Special Olympics with a goal of encouraging that organization to use IAABO officials whenever possible calling upon local boards in the IAABO family to offer their services to this worthwhile effort.

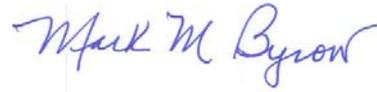
We entered into a very successful arrangement with Premier Marketing Group to offer boards high quality apparel always sporting the IAABO logo.

I continue to receive inquiries on the Jr. IAABO program and continue to stress to boards the importance of recruiting new members.

The ad hoc committee chaired by Steve Ellinger has studied and debated the issue of provisional membership. Their work will form the basis for how we deal with this issue in the future. I hope that Tony will consider keeping this committee together for another year.

Again, it has been my honor and pleasure to serve this great organization. Enjoy yourself in Virginia Beach, attend all the committee meetings and offer to lend a hand wherever you see a need.

Respectfully,

A handwritten signature in blue ink that reads "Mark M. Byron". The signature is written in a cursive style with a large, stylized "M" and "B".

Mark Byron  
President

## EXECUTIVE DIRECTOR'S REPORT

It is amazing that another basketball season has gone by, and a great season it was. Our officials readied themselves by utilizing the new instructional materials made available to them by IAABO. The new "You Make the Ruling" DVD was sent to every board and contained plays on a variety of topics, and points of emphasis for the 2010-11 season. Its purpose was to illustrate plays and observe if the play was ruled correctly thus promoting discussion as to the rule. There were also plays where you had to make the ruling and again the objective was to promote discussion at your meetings. DVD's were also created on two person mechanics and another on three person mechanics, complete with a menu page so that the interpreter could determine the topic to be discussed. An example would be, be calling fouls from the lead position and then illustrating the proper switches. Fouls from every position were covered.

Additional play DVD's were also distributed and comments from various interpreters stated that these were most helpful when they presented a topic, reviewed it then played the DVD to illustrate plays on the topic which promoted discussion among the group. All of these materials were given to every board at no charge, thus fulfilling our objective to be the leader in providing educational materials and instruction to all our members.

A further note on the "You Make the Ruling", our DVD has been sold throughout the country with the help of Referee Magazine who spotlighted the film. Mary Struckoff, rules editor of the NFHS and John Adams, NCAA Coordinator of officials both endorsed our film as a great instructional piece that should be reviewed by all basketball officials before the start of the season. A copy was also distributed to every state athletic association to serve as a model of instruction for officials.

Communication to our boards and members continues to be a focal point for the IAABO staff, and we are happy to report that all communications have been responded to within the promised 48 hours; however most are returned within 24 hours. Feedback from the membership on this issue has been very positive. The new data base system is up and running and provides the data records for each board, and we would like to thank the Board Secretaries for their cooperation in their record keeping accuracy. The financial procedures that were adopted last year continue to be utilized and have facilitated the yearly audit and quarterly reports. All recommendations in the audit have been implemented, including the establishment of new bank accounts to conform to the insurance limitations.

A new board (North Carolina) came on board with 20 new members, and the two that were being developed last year (Central Virginia, Germany) have formally joined IAABO.

It was another banner year for the IAABO schools as all the schools were filled to capacity, and in fact the school in Colorado had 72 participants, that has to be a record. Schools were also conducted at Rutgers University, Bryant University, Susquehanna

University and the first all women's school was held at the University of New Haven. All of the schedules are set for this summer and can be found on the IAABO website.

Corporate sponsors have continued to support our Association and help offset the costs of our hospitality room when IAABO hosts one of the meetings. These sponsors include Honigs Whistle Stop who continues to be the official supplier for IAABO officiating apparel and the third of a three year contract is being completed. Fox 40 also supports the Life Membership Awards as well as other IAABO activities especially the Officials vs. Cancer program. A new partnership was developed with **Premier Marketing Group, Inc.** who will develop IAABO leisure wear for our members.

IAABO handbooks were ready and distributed on September 1. IAABO boards were able to distribute them for use in their cadet classes, and according to the survey responses more boards will utilize them knowing that they will again be available by September 1 this year.

A very successful and well attended fall seminar was conducted in Portland, Maine. The presentations were right on and covered an array of useful topics for interpreters to turnkey in their local boards.

Peter Webb, the Coordinator of Interpreters, conducted four conference calls each lasting over an hour, with the agenda made up of recommendations submitted by local interpreters. The participation in the calls was excellent as were the question and answer period that followed Peter's presentation. We will continue to reach out to the local interpreters to participate as part of IAABO's goal of "one rule one interpretation".

A partnership continues with NASO, this partnership agreement will again take place at the Summit in Atlanta this July where IAABO will make a presentation at the Georgia Officials day and will also conduct the basketball breakout session during the conference.

Officials vs. Cancer, an IAABO project for the last few years, has done the impossible, that is, raised more money for cancer research than in the previous year. This year's total was a remarkable \$110,181.65.

A big thank you to the leadership of President Mark Byron and the cooperation of the Executive Committee for their cooperation and their timely responses for approvals, communication and suggestions on the running of our organization. These people work hard behind the scenes to insure that everything is in order

The Committee Chairs and Co-Chairs and Ad-Hoc Committee Chairs have worked diligently on their assigned tasks; we appreciate their time and effort. The ideas and suggestions they bring to the table enable IAABO to meet the needs of the local boards and improve the overall well-being of our association.

The Life Membership Committee under the leadership of Chair Gary Pucino, and Assistant Chair Tim O'Brien screened a number of Life Membership applications. The committee composed of IAABO Past Presidents Lou Engle (MD); Jack Doyle (MA); Dick Mackenzie (VT); and Len Maida (NY) and Executive Committee Advisors Alan Smith (GA); Joe Gintoli (CT), and Tom Reese (MD) recommended that the following members receive the honor and distinction of the prestigious Life Membership award:

Robert "Bob" Bernier	Board 8 (CT)
William "Boots" Boutilier	Board 130 (MA)
Albert Brooks	Board 157 (MD)
Haywood Bullock	Board 40 (NY)
Mark Byron	Board 20 (ME)

Fifty-Year Award recipients include:

Bo Bottari	Board 36 (NY)
Fran Broski	Board 51 (NY)
Nathaniel Childs	(Board 119 NY)
Stan Evans	Board 51 (NY)
Saul Fineston	Board 31 (MA)
Jack Jerge	Board 53 (NY)
Simon Kaufman	Board 114 (NY)
Fred E. Lockenmeyer	(Board 194 NJ)
Jim Lyle	Board 112 (ONT)
John Marchione	(Board 150 ME)
Joseph Miller	Board 9 (CT)
Thomas Muir	Board 33 (NJ)
Hugh Richardson	Board 84 (RI)
Peter Webb	Board 111 (ME)

TO: IAABO Executive Committee

FROM: Larry Machione, Chair  
Dennis Millevoi, Assistant Chair

RE: Audit and Budget Committee Report - 2011

Enclosed in this booklet are the audited financial statements for the fiscal year ended June 30, 2010, along with some interim financial information for the current fiscal year ending June 30, 2011.

Also included for your review and discussion is the proposed fiscal year budget commencing on July 1, 2011 and ending June 30, 2012. The Audit and Budget Committee is currently scheduled to meet on Friday, April 15, 2011. At that time the Committee will make its recommendation which will be forwarded to the Executive Committee for any action they deem appropriate.

The Audit and Budget Committee remain committed to having the proposed budget for 2011 be presented in a format that will be easily understood by the general membership. Last year the Audit and Budget Committee, with the help and assistance of Executive Director Tom Lopes and Past President Felix Addeo, were able to create a more detailed line item budget. In doing so, the Audit and Budget Committee was able to present more financial information to the general membership.

By definition a budget is a suggested estimate of income and expenses for a future fiscal year. IAABO's fiscal year starts on July 1, 2011 and ends June 30, 2012. A goal of the Audit and Budget Committee is to try and keep expenses to a minimum while the Executive Director Tom Lopes, under the direction of the Officers and Executive Committee, attempts to generate and explore new sources of revenue.

IAABO's primary source of revenue is from the general membership. As shown in the proposed budget, membership dues represent approximately 85% of the proposed total revenue. That is why it is so important to not only retain our existing membership, but continue to explore new ways to recruit prospective members. By continuing to provide the local boards and existing members with the best materials available for educating and training referees it is hopeful that we will continue to retain and ultimately increase our membership.

The Audit and Budget Committee is happy to report that Executive Director Tom Lopes continues to look for ways to reduce or maintain expenses. Executive Director Tom Lopes has successfully negotiated a contract with NFHS to keep the royalty amount for publishing the rules the same as last year. IAABO has received endorsements from NFHS and NASO. It is anticipated that with new DVD's and other educational materials

that IAABO is creating that there will be an increase in revenue from the sales of these products.

However, it is felt that with all that is going on around us in the world today we have to anticipate an increase in expenses and possibly a decline in revenue (decrease in sales of products we provide or royalties we may receive). For example, rising oil prices will definitely affect manufacturing costs. The printing of our rule books, *Sportorials*, DVD's or other educational material can be affected. The cost of travel will increase so we must be aware that although certain amounts have been budgeted they are only proposed or estimated figures.

Based on all of the financial information provided at the time of this report it is felt by the Committee that the organization continues to head in a positive direction. The recommendations from this Committee are to continue to focus on watching expenses, continue to attempt to increase revenue, but not to the detriment of the members we serve and the products we provide. Our greatest source of revenue is from the membership we currently have and we should continue to serve members in the best possible manner. We should continue our efforts to increase membership especially in an area where there is limited or no IABBO presence. We should continue to strive to create the best products out there for the officiating community whether it is through electronic, digital, video or paper publications.

We would like to take a moment to thank all of the members of IAABO who continue to serve on this committee. My Assistant Chairperson Dennis Millevoi and I would like to express our sincere thanks and gratitude to President Mark Byron for allowing us to serve this great organization in the capacity as Assistant Chairperson and Chairperson of this Committee. We would like to thank our Executive Committee liaisons, Joseph Gintoli, Denis Murphy and Dennis Herbert, along with the Executive Committee advisors, Felix Addeo, Henry Hailstock, and Bill Loftus. We would like to thank President- Elect Tony Haley for his assistance. Finally, we would like to thank Executive Director Tom Lopes for his openness and willingness to provide all information requested as well as his efficient manner in which he has put together all of the financial information.

**INTERNATIONAL ASSOCIATION OF  
APPROVED BASKETBALL OFFICIALS, INC.  
FINANCIAL STATEMENTS  
YEARS ENDED JUNE 30, 2010 AND 2009**

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**INDEPENDENT AUDITOR'S REPORT**

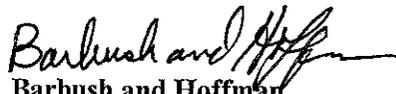
To the Board of Directors  
International Association of  
Approved Basketball Officials, Inc.  
Ocean Pines, Maryland

We have audited the accompanying statements of financial position of International Association of Approved Basketball Officials, Inc. (a nonprofit organization) as of June 30, 2010 and 2009, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of International Association of Approved Basketball Officials, Inc. as of June 30, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of revenue and the schedules of expenses on pages 8 and 9, respectively, are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

  
Barbush and Hoffman  
Certified Public Accountants

September 1, 2010

**INTERNATIONAL ASSOCIATION OF  
APPROVED BASKETBALL OFFICIALS, INC.  
STATEMENTS OF FINANCIAL POSITION  
JUNE 30, 2010 AND 2009**

		<b>ASSETS</b>	
		<u>2010</u>	<u>2009</u>
<b>Assets</b>			
Cash	\$	753,831	\$ 665,264
Accounts receivable		5,878	7,524
Prepaid expenses		11,014	10,681
Inventory, at cost		8,677	5,949
Furniture and equipment, net		<u>7,084</u>	<u>7,173</u>
<b>Total assets</b>	<b>\$</b>	<b><u>786,484</u></b>	<b><u>\$ 696,591</u></b>
 <b>LIABILITIES AND NET ASSETS</b>  			
<b>Liabilities</b>			
Accounts payable	\$	1,500	\$ 2,654
Credit card payable		18,368	7,579
Deferred dues		438,055	471,747
Deferred referee schools		13,875	13,325
Deferred rule books		12,228	8,323
Due to IAABO Foundation		<u>77</u>	<u>0</u>
<b>Total liabilities</b>		<b>484,103</b>	<b>503,628</b>
 <b>Net Assets</b>			
Unrestricted		<u>302,381</u>	<u>192,963</u>
<b>Total liabilities and net assets</b>	<b>\$</b>	<b><u>786,484</u></b>	<b><u>\$ 696,591</u></b>

See notes to financial statements

**INTERNATIONAL ASSOCIATION OF  
APPROVED BASKETBALL OFFICIALS, INC.  
STATEMENTS OF ACTIVITIES  
YEARS ENDED JUNE 30, 2010 AND 2009**

	<u>2010</u>	<u>2009</u>
<b>Revenue</b>		
Dues	\$ 553,868	\$ 575,440
Services and merchandise	108,849	116,907
Royalties	33,090	46,895
Other	<u>19,195</u>	<u>29,714</u>
<b>Total revenue</b>	<u>715,002</u>	<u>768,956</u>
<b>Expenses</b>		
Services and merchandise	257,019	248,787
Committee	15,017	15,782
Management and general	<u>333,548</u>	<u>404,771</u>
<b>Total expenses</b>	<u>605,584</u>	<u>669,340</u>
<b>Change in net assets</b>	109,418	99,616
<b>Net assets, beginning of year</b>	<u>192,963</u>	<u>93,347</u>
<b>Net assets, end of year</b>	<u>\$ 302,381</u>	<u>\$ 192,963</u>

See notes to financial statements

**INTERNATIONAL ASSOCIATION OF  
APPROVED BASKETBALL OFFICIALS, INC.  
STATEMENTS OF CASH FLOWS  
YEARS ENDED JUNE 30, 2010 AND 2009**

	<u>2010</u>	<u>2009</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in net assets	\$ 109,418	\$ 99,616
Adjustments to reconcile change in net assets to net cash provided by (used for) operating activities:		
Depreciation	2,174	1,836
(Increase) decrease in assets:		
Accounts receivable	1,646	(7,524)
Prepaid expenses	(333)	(1,172)
Inventory	(2,728)	(3,220)
Deposits	0	1,500
Increase (decrease) in liabilities:		
Accounts payable	(1,154)	(468)
Accrued liabilities	0	(1,038)
Credit card payable	10,789	7,579
Deferred dues	(33,692)	30,057
Deferred referee schools	550	(2,205)
Deferred rule books	3,905	2,378
Due to IAABO Foundation	77	(386)
Net cash provided by operating activities	<u>90,652</u>	<u>126,953</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchases of furniture and equipment	<u>(2,085)</u>	<u>(5,727)</u>
Net cash used for investing activities	<u>(2,085)</u>	<u>(5,727)</u>
Net increase in cash	88,567	121,226
Cash at beginning of year	<u>665,264</u>	<u>544,038</u>
Cash at end of year	<u>\$ 753,831</u>	<u>\$ 665,264</u>

See notes to financial statements

**INTERNATIONAL ASSOCIATION OF  
APPROVED BASKETBALL OFFICIALS, INC.  
NOTES TO THE FINANCIAL STATEMENTS  
JUNE 30, 2010 AND 2009**

**1. ORGANIZATION**

The International Association of Approved Basketball Officials, Inc. (IAABO) was incorporated on October 7, 1957 in the state of Maryland as a non-stock, non-profit corporation, tax-exempt under 501(c)(6) of the Internal Revenue Code.

The International Association of Approved Basketball Officials, Inc. educates, trains, develops and provides continuous instruction for basketball officials and receives its support primarily from membership dues.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Accounting**

The financial statements of IAABO have been prepared on the accrual basis of accounting. Therefore, revenue and related assets are recognized when earned and expenses and related liabilities are recognized as the obligations are incurred.

**Use of Estimates**

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of assets, liabilities, revenues and expenses. Actual results could differ from these estimates.

**Cash and Cash Equivalents**

For purposes of the financial statements, IAABO considers monies held in checking and money market accounts to be cash equivalents. The IAABO's cash balances periodically exceed the \$250,000 insured Federal Deposit Insurance Corporation limit.

**Receivables**

Management periodically assesses the collectibility of accounts receivable and provides allowances for anticipated losses, if any, when necessary. There were \$5,878 and \$7,524 of trade receivables at June 30, 2010 and 2009, respectively. As all of the receivables are deemed to be collectible, there is no allowance for doubtful accounts.

**Inventory**

Inventory consists of merchandise held for resale and is valued at the lower of cost (first-in, first-out) or market.

**INTERNATIONAL ASSOCIATION OF  
APPROVED BASKETBALL OFFICIALS, INC.  
NOTES TO THE FINANCIAL STATEMENTS  
JUNE 30, 2010 AND 2009**

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Membership Dues**

Membership dues are recognized as revenue over the July to June dues period. The portion of dues received which is applicable to the period subsequent to the statement of financial position date is recorded as deferred revenue.

**Furniture and Equipment and Depreciation**

Furniture and equipment are stated at cost. Depreciation is provided on the straight-line method over the estimated useful lives of five years for each of the respective assets. Maintenance and repair costs are charged to expense as incurred. Replacements and betterments are capitalized.

Furniture and equipment, as of June 30, 2010 and 2009, is as follows:

	2010	2009
Furniture and equipment	\$ 14,393	\$ 12,308
Less accumulated depreciation	(7,309)	(5,135)
Furniture and equipment, net	\$ 7,084	\$ 7,173

Depreciation expense for the years ended June 30, 2010 and 2009 was \$2,174 and \$1,836, respectively.

**3. FINANCIAL STATEMENT PRESENTATION**

The financial statements have been prepared in recognition of the Financial Accounting Standards Board's Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, IAABO is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As of June 30, 2010 and 2009, IAABO's net assets were all unrestricted.

**Unrestricted net assets** - Net assets that are not subject to donor-imposed stipulations.

**Temporarily restricted net assets** - Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

**Permanently restricted net assets** - Net assets subject to donor-imposed stipulations that they be maintained permanently by the organization. Generally, the donors of these assets permit the organization to use all or part of the income earned on any related investments for general or specific purposes.

**INTERNATIONAL ASSOCIATION OF  
APPROVED BASKETBALL OFFICIALS, INC.  
NOTES TO THE FINANCIAL STATEMENTS  
JUNE 30, 2010 AND 2009**

**4. ROYALTIES**

On July 1, 2008, IAABO entered into a three-year agreement with Honig's Whistle Stop Incorporated (Honig's), a provider of sportswear apparel and other accessories. The agreement grants Honig's the exclusive right to offer for sale to IAABO members sportswear apparel and other accessories and the non-exclusive right to use the IAABO trademarks and designs within the period covered by the agreement. In consideration of these rights, the contract states that Honig's will pay IAABO \$27,000 annually in royalty payments during the term of the agreement. During the year ended June 30, 2010, IAABO received \$27,000 in royalty payments from Honig's. During the year ended June 30, 2009, IAABO received \$40,000 in royalty payments from Honig's, \$13,000 of which were royalties from a prior year.

Rulebox Software pays IAABO a percentage of sales as a royalty. IAABO received \$6,090 and \$2,895 from Rulebox Software during the years ended June 30, 2010 and 2009, respectively.

**5. COMMITMENTS**

Royalty – IAABO has a royalty agreement with the National Federation of State High School Associations (NFSHSA) for use of the NFSHSA's Basketball Rules Books. The agreement is for three years, ending with the 2009-2010 basketball season and stipulates an annual royalty payment of \$50,000. This amount is included with the rule books expense under services and merchandise on page 9.

Lease – IAABO rents a storage unit in Carlisle, Pennsylvania on an annual basis. The rent expense for this unit was \$1,166 and \$1,114 for the years ended June 30, 2010 and 2009, respectively.

IAABO leased office space in Germantown, Maryland during the year ended June 30, 2009. The base monthly rent was \$3,259 plus annual cost of living increases, plus a pro-rata share of increases in landlord's operating expenses. This lease was scheduled to expire January 31, 2011, but was terminated as of January 16, 2009 with a termination payment of \$42,000. Rent expense for this office space for the year ended June 30, 2009 was \$66,266.

**6. CONTINGENCY**

At June 30, 2010, there was a lawsuit pending against IAABO. On August 27, 2010, the Court dismissed the lawsuit but granted a thirty (30) day appeal period. In the opinion of management, the ultimate liability, if any, resulting from the lawsuit will not materially affect the financial position of the Organization.

**SUPPLEMENTAL INFORMATION**

**INTERNATIONAL ASSOCIATION OF  
APPROVED BASKETBALL OFFICIALS, INC.  
SCHEDULES OF REVENUE  
YEARS ENDED JUNE 30, 2010 AND 2009**

	<u>2010</u>	<u>2009</u>
<b>Dues</b>		
Renewal	\$ 477,119	\$ 498,684
New member	54,462	55,090
Other	3,315	2,055
Provisional	10,527	9,955
Individual	6,430	5,575
Overpayment	0	181
Honorary	0	1,925
Dual member	2,015	1,975
	<u>553,868</u>	<u>575,440</u>
<b>Total dues revenue</b>		
<b>Services and Merchandise</b>		
Referee school	56,705	50,510
Rule books	19,399	14,306
Corporate sponsorships	0	4,250
Clinics	9,275	10,222
Apparel, awards, emblems, manual and miscellaneous	13,571	11,772
Training tapes/DVDs	4,374	4,342
Spring conference (host in 2009)	5,525	21,505
	<u>108,849</u>	<u>116,907</u>
<b>Total services and merchandise revenue</b>		
<b>Royalties</b>	<u>33,090</u>	<u>46,895</u>
<b>Other</b>		
Officials versus cancer contributions	0	11,030
General contributions	11,000	5,891
Postage	2,747	2,852
Interest and credit card rebate	5,448	9,941
	<u>19,195</u>	<u>29,714</u>
<b>Total other revenue</b>		
<b>Total revenue</b>	<u>\$ 715,002</u>	<u>\$ 768,956</u>

**INTERNATIONAL ASSOCIATION OF  
APPROVED BASKETBALL OFFICIALS, INC.  
SCHEDULES OF EXPENSES  
YEARS ENDED JUNE 30, 2010 AND 2009**

	<u>2010</u>	<u>2009</u>
<b>Services and Merchandise</b>		
Rule books	\$ 123,158	\$ 123,630
Referee school	59,860	46,318
Sportorials	52,573	59,378
Clinics	9,722	8,695
Apparel, awards, emblems, manual and miscellaneous	<u>11,706</u>	<u>10,766</u>
<b>Total services and merchandise expense</b>	<u>257,019</u>	<u>248,787</u>
<b>Committee</b>		
Executive	<u>15,017</u>	<u>15,782</u>
<b>Management and General</b>		
Administrative expenses		
Salaries	146,727	132,550
Travel	<u>21,807</u>	<u>26,270</u>
<b>Total administrative expenses</b>	<u>168,534</u>	<u>158,820</u>
<b>Other</b>		
Rent	1,166	67,380
Printing	4,847	6,184
Tax expense	12,873	11,070
Accounting	23,400	20,995
Postage and parcel service	7,623	12,109
Advertising	1,200	1,400
Supplies	9,600	4,041
Technology	20,385	14,630
Telephone	8,611	7,561
Depreciation	2,174	1,836
Legal/professional fees	15,285	20,184
Consultant fees	24,840	24,000
Payroll processing	1,555	1,940
Insurance and bonding	2,165	1,942
Bank charges	3,082	2,244
Contributions	697	1,335
Dues	0	400
Conferences	10,580	20,002
Officials versus cancer	688	12,165
Training	2,754	1,182
Life membership	5,084	7,497
Website	3,405	3,525
Utilities	0	1,539
Office expense	3,000	0
Miscellaneous	<u>0</u>	<u>790</u>
<b>Total other expenses</b>	<u>165,014</u>	<u>245,951</u>
<b>Total management and general expenses</b>	<u>333,548</u>	<u>404,771</u>
<b>Total expenses</b>	<u>\$ 605,584</u>	<u>\$ 669,340</u>

**INTERNATIONAL ASSOCIATION OF APPROVED  
BASKETBALL OFFICIALS, INC.  
(A Non-Profit Organization)**

**REPORT ON FINANCIAL STATEMENTS**

**FOR THE SIX MONTHS ENDED DECEMBER 31, 2010**

**INTERNATIONAL ASSOCIATION OF APPROVED  
BASKETBALL OFFICIALS, INC.  
(A Non-Profit Organization)**

**REPORT ON FINANCIAL STATEMENTS  
FOR THE SIX MONTHS ENDED DECEMBER 31, 2010**

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## ACCOUNTANTS' COMPILATION REPORT

To the Board of Trustees of  
International Association of Approved  
Basketball Officials, Inc.

We have compiled the accompanying statement of revenues and expenses - cash basis of International Association of Approved Basketball Officials, Inc. (A Non-Profit Organization) for the six months ended December 31, 2010, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The financial statement has been prepared on the cash basis of accounting which is a comprehensive basis of accounting other than generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statement and, accordingly, do not express an opinion or any other form of assurance on it.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the cash basis of accounting. If the omitted disclosures were included in the financial statement they might influence the user's conclusions about the Organization's revenues and expenses. Accordingly, this financial statement is not designed for those who are not informed about such matters.

The accompanying annual budget of International Association of Approved Basketball Officials, Inc. for the year ending June 30, 2011 is presented for the purpose of additional analysis only and, accordingly, we do not express an opinion or any other form of assurance on such information.

We are not independent with respect to International Association of Approved Basketball Officials, Inc.

*Fazio, Mannuzza, Roche, Tankel, LaPilusa, LLC*

April 5, 2011

*Celebrating over 35 Years of Success*

INTERNATIONAL ASSOCIATION OF APPROVED BASKETBALL OFFICIALS, INC.  
(A Non-Profit Organization)  
STATEMENT OF REVENUES AND EXPENSES  
FOR THE SIX MONTHS ENDED DECEMBER 31, 2010

<u>REVENUE</u>	<u>Six months ended 12/31/10</u>		<u>Annual Budget 7/1/10-6/30/11</u>		<u>REVENUE</u>
	<u>\$</u>	<u>% Revenue</u>	<u>\$</u>	<u>% Revenue</u>	<u>Budget Description</u>
Membership dues	\$ 555,424	86.02%	\$ 542,500	87.57%	Dues - 15,500@ \$35 per member
Royalties	1,785	0.28%	30,000	4.84%	Royalties - Honigs, Fox 40
<u>Services:</u>					<u>Services:</u>
Rule books	33,416	5.18%	9,000	1.45%	Rule books
Sales-other	7,759	1.20%	10,000	1.61%	Sales-other (videos, pins, certificates, plaques, etc.)
Clinics	11,487	1.78%	8,500	1.37%	Clinics (Military) Germany, Italy
<u>Other Income:</u>					<u>Other Income:</u>
Postage	1,655	0.26%	2,500	0.40%	Postage
Credit card rebate	0	0.00%	0	0.00%	Rebates
Officials' schools	15,795	2.45%	0	0.00%	Officials' schools (not budgeted)
Contributions / sponsorships	17,145	2.66%	15,000	2.42%	Contributions / sponsorships
Interest income	1,247	0.19%	2,000	0.32%	Interest income
 Total Revenue	 <u>645,713</u>	 <u>100.00%</u>	 <u>619,500</u>	 <u>100.00%</u>	 Total Revenue
 <u>EXPENSES</u>					 <u>EXPENSES</u>
<u>Administration:</u>					<u>Administration:</u>
Salary, Executive Director	40,171		82,000		Salary, Executive Director
Salary, Executive Assistant	26,780		58,000		Salary, Executive Assistant
Payroll taxes	5,122		15,000		Payroll taxes
Payroll processing	783		0		Payroll processing
Clerical	2,505		5,000		Clerical (outsourced) office support
IRA contribution	0		11,000		IRA contribution
Travel - Executive Director	5,861		10,000		Travel - Executive Director
Assistant	1,005		5,000		Assistant
Executive committee conference calls	375		1,000		Executive committee conference calls
 Total Administration	 <u>82,602</u>	 <u>12.79%</u>	 <u>187,000</u>	 <u>30.19%</u>	 Total Administration
<u>Services:</u>					<u>Services:</u>
Insurance	1,273		1,500		Insurance-D&O, liability, workers compensation
Clinics	12,708		7,000		Clinics (Military) Germany, Italy
Officials' schools	13,607		0		Officials' schools (not budgeted)
Apparel	763		2,000		Apparel- presenters and gifts
Other merchandise	599		2,000		Other merchandise (awards, pins, plaques, etc.)
 Total Services	 <u>28,950</u>	 <u>4.48%</u>	 <u>12,500</u>	 <u>2.02%</u>	 Total Services

INTERNATIONAL ASSOCIATION OF APPROVED BASKETBALL OFFICIALS, INC.  
(A Non-Profit Organization)  
STATEMENT OF REVENUES AND EXPENSES  
FOR THE SIX MONTHS ENDED DECEMBER 31, 2010

	Six months ended 12/31/10		Annual Budget 7/1/10-6/30/11		
	\$	% Revenue	\$	% Revenue	
<b><u>EXPENSES (cont'd)</u></b>					<b><u>EXPENSES (cont'd)</u></b>
<u>Sportorials:</u>					<u>Sportorials (5 issues):</u>
Printing	11,125		25,000		Printing
Production	0		6,000		Production, fees for articles
Articles	0		1,000		Articles
Mailing	0		21,000		Mailing
Total Sportorials	11,125	1.72%	53,000	8.56%	Total Sportorials
<u>Handbooks:</u>					<u>Handbooks:</u>
Royalty	50,000		50,000		Royalty agreement (NFHS)
Printing	80,092		65,000		Printing
Production	1,300		6,000		Production (set-up)
Shipping	0		10,000		Shipping
Total Handbooks	131,392	20.35%	131,000	21.15%	Total Handbooks
<u>Fall Seminar:</u>					<u>Fall Seminar (Portland ME):</u>
Office travel	2,590		6,000		Office travel
Executive committee travel	5,120		8,000		Executive committee travel
Committee chair travel	848		1,500		Committee chair travel
Assistant committee chair travel	233		1,500		Assistant committee chair travel
Guest clinician travel	0		2,000		Guest clinician travel
Report booklet	1,325		650		Fall seminar meeting booklet
Videographer	1,200		1,500		Videographer - presenter's sessions
Registration supplies	0		1,000		Badges, name tags, etc.
Advertisement booklet	7,535		500		Fall seminar advertisement book/other
Total Fall Seminar	18,851	2.92%	22,650	3.66%	Total Fall Seminar
<u>Spring Meeting:</u>					<u>Spring Meeting (Virginia Beach):</u>
Office travel	0		6,000		Office travel
Executive Committee travel	0		8,000		Executive Committee travel
Committee chair travel	0		4,000		Committee chair travel
Assistant committee chair travel	0		4,000		Assistant committee chair travel
Registration supplies	700		1,000		Badges, name tags, etc.
Life Member travel	0		2,000		Life Member travel
Life Member luncheon	116		1,000		Life Member luncheon
Awards	0		4,000		Awards
Report booklet	0		650		Spring meeting booklet
Advertisement booklet	0		500		Spring Meeting advertisement booklet
Total Spring Meeting	816	0.13%	31,150	5.03%	Total Spring Meeting

**INTERNATIONAL ASSOCIATION OF APPROVED BASKETBALL OFFICIALS, INC.**  
**(A Non-Profit Organization)**  
**STATEMENT OF REVENUES AND EXPENSES**  
**FOR THE SIX MONTHS ENDED DECEMBER 31, 2010**

	<b>Six months ended 12/31/10</b>		<b>Annual Budget 7/1/10-6/30/11</b>		
	<b>\$</b>	<b>% Revenue</b>	<b>\$</b>	<b>% Revenue</b>	
<b>EXPENSES (cont'd)</b>					<b>EXPENSES (cont'd)</b>
<u>Printing:</u>					<u>Printing:</u>
Pregame cards	2,783		2,500		Pregame cards
Scorer, timer, shot clock	223		250		Scorer, timer, shot clock
Refresher test	0		1,100		Refresher test
Exams	1,972		1,000		Exams
Letterhead	0		200		Letterhead
Envelopes	0		100		Envelopes
Membership cards	2,910		3,000		Membership cards
Award certificates	0		1,000		Award certificates
Other	2,198		0		Recruiting and Training manuals (Not Budgeted)
Total Printing	10,086	1.56%	9,150	1.48%	Total Printing
<u>Technology:</u>					<u>Technology:</u>
Equipment	2,705		8,000		Equipment
Ecourt / video projects	11,192		14,000		Ecourt / video projects (crew of 2, signals, make the ruling)
Member data base	99		4,500		Member data base
IAABO Website	4,350		4,000		IAABO Website (Webmaster)
Total Technology	18,346	2.84%	30,500	4.92%	Total Technology
<u>Other Expenses:</u>					<u>Other Expenses:</u>
Office supplies	4,097	0.63%	15,000	2.42%	Office supplies-paper, discs, ink, etc.
Rent	0	0.00%	1,500	0.24%	Rent - storage unit
Repairs and maintenance	0	0.00%	500	0.08%	Repairs and maintenance
Bank charges	1,087	0.17%	2,000	0.32%	Bank charges
Postage and delivery	5,121	0.79%	15,000	2.42%	Postage & delivery, mailings to local boards, and individuals
Accounting & audit	10,000	1.55%	20,000	3.23%	Accounting & Audit
Legal	2,587	0.40%	15,000	2.42%	Legal
Consultant	12,855	1.99%	25,800	4.16%	Coordinator of Interpreters
Travel-Consultant	589	0.09%	3,000	0.48%	Coordinator of Interpreters
Other taxes	30	0.00%	0	0.00%	Not budgeted
Interest expense	41	0.01%	0	0.00%	Not budgeted
Interpreter conference calls	0	0.00%	1,000	0.16%	Interpreter conference calls
Telephone/Internet access	2,966	0.46%	10,000	1.61%	Telephone Internet access - Exec. Dir., Exec. Asst.
Dues and subscriptions	2,714	0.42%	3,000	0.48%	NASO, 60 Seconds on Officiating
Equipment rental	0	0.00%	1,000	0.16%	Equipment rental
Contributions	1,332	0.21%	2,000	0.32%	Contributions
Honoraria	0	0.00%	2,000	0.32%	Honoraria - Speakers
Total Other Expenses	43,419	6.72%	116,800	18.85%	Total Other Expenses
Total Expenses	345,587	53.52%	593,750	95.84%	
<b>Increase in Net Assets</b>	<b>\$ 300,126</b>	<b>46.48%</b>	<b>\$ 25,750</b>	<b>4.16%</b>	

## IAABO Budget

**REVENUE**

	Description	<b><u>2011-12</u></b>
Membership Dues		542,500.00
Royalties		32,000.00
Services:		
	Rule Books	19,800.00
	Sales - Emblems	
	Sales - Other	10,000.00
	Clinics (International)	8,500.00
Other Income:		
	Postage	2,500.00
	Contributions/Sponsorships	15,000.00
	Interest Income	2,000.00
Total Revenue:		632,300.00

**EXPENSES**

Administration		
	Salary (ED/ASST)	150,678.00
	Travel - Executive Director	11,000.00
	- Assistant	6,000.00
	Clerical (Outsource)	5,000.00
	IRA Contribution	12,000.00
	Ex Comm Conf Calls	1,000.00
Services		
	Insurance	1,500.00
	Sportorials-Printing	25,000.00
	- Production	6,000.00
	- Mailing	21,000.00
	Clinics	7,000.00
	Articles	2,000.00
Handbooks		
	Royalty Agreement (NFHS)	50,000.00
	Printing	70,000.00
	Production (Set-up)	6,000.00
	Shipping	10,000.00
	Apparel	2,000.00
	Emblems	0.00
	Other Merchandise (Awards)	2,000.00
Spring Meeting		
	Office Travel	6,000.00
	Executive Committee Travel	8,000.00
	Committee Chair Travel	4,000.00
	Assistant Committee Chair Travel	4,000.00
	Life Member Travel	2,000.00
	Life Member Awards	4,000.00
	Spring Meeting Booklet	650.00
	Spring Meeting Advertisement Book	500.00
	Life Membership Luncheon	1,000.00
	Registration Badges	1,000.00
Fall Seminar		
	Office Travel	6,000.00

IAABO Budget

	Executive Committee Travel	8,000.00
	Committee Chair Travel	1,500.00
	Assistant Committee Chair Travel	1,500.00
	Guest Clinician Travel	2,000.00
	Fall Seminar Meeting Booklet	650.00
	Fall Seminar Advertisement Book	500.00
	Videographer	1,500.00
	Registration Badges	1,000.00
Other Expenses		
	Consultant (Coordinator of Interpreters)	26,574.00
	Travel - Coordinator of Interpreters	3,000.00
	Interpreter Conf Calls	1,000.00
	Supplies-office, computer, projector	15,000.00
Printing		
	Pregame Cards	2,500.00
	Scorer, Timer, Shot Clock	250.00
	Refresher Test	1,100.00
	Exams	1,000.00
	Letterhead	200.00
	Envelopes	100.00
	Membership Cards	3,000.00
	Award Certificates	1,000.00
Rent		1,500.00
Repairs and Maintenance		500.00
Bank charges		2,000.00
Postage and Delivery		15,000.00
Taxes		15,000.00
Legal		15,000.00
Accounting		20,000.00
Telephone/Internet Access		10,000.00
Dues and Subscriptions		3,000.00
Equipment Rental		1,000.00
Depreciation		0.00
Contributions		2,000.00
Honoraria		2,000.00
Technology/Equipment		8,000.00
	Ecourt/Video Projects	14,000.00
	Assign By Web (Member Dbase)	4,500.00
	IAABO Website	4,000.00
Total Expenses		614,202.00

TO: IAABO Executive Committee

FROM: Joseph C. Mitchell, Sr., Chair  
Ron Chapdelaine, Assistant Chair

RE: Board Relations and Policy Committee Report - 2011

The meeting was called to order by Chair Joe Mitchell on Saturday April, 17 @ 3:00 p. m.

The first order of business was the discussion regarding the data base that is being used for the Board Secretaries. This was turned over to the Assistant to the Executive Director Donnie Eppley to handle. There were several problems, area Boards were confronted about membership rules. The Delaware Board and Board 290 in Baltimore reported on members who had left and wanted to be reinstated. After much discussion and statements by several members it was stated that these members had the right to be reinstated. The Executive Director in attendance said all these matters should be referred to his office to be handled; this suggestion was well noted, and accepted. All matters of Policy and Board Relations should be sent to this Committee first then they will be forwarded to the Office of the Executive Director for determination.

A question was asked by Ken Jordan about how do we recognize a members status in the book there is no categorizing any more (i.e.) P= Provisional; A = Applicant; N = New; He would like to see these categories reinstated in the IAABO rule book, so one would know the status of a person in the book. Due to time restrictions we did not get a chance to discuss Ken's suggestion. Also there was discussion on IAABO membership mainly on Applicant, Provisional and Regular Membership the discussion was on whether we should eliminate one of these categories. There was a lot of discussion on this matter and not enough time to come to a decision on what should be done so the Executive Director made a recommendation to shelve this discussion and continue it at the Spring Meeting in Virginia Beach in 2011.

The Board Relation & Policy Committee is open to all IAABO members, but only members can vote on a motion made at that meeting.

TO: IAABO Executive Committee

FROM: Steven Ellinger, Chair  
T.J. Halliday, Assistant Chair

RE: Constitution Committee Report - 2011

The proposed amendments to the Constitution, which have previously been approved by the Constitution Committee, will be presented to the Executive Committee for approval at the spring meeting in Virginia Beach. Following approval by the Executive Committee, the proposed amendments will be presented to the International Assembly on Sunday, April 17, 2011 at the Sheraton Hotel in Virginia Beach, Virginia. Notice of these amendments was published in the January/February 2011 issue of *Sportorials* pursuant to Article XI of the IAABO Constitution.

### **Art. III Sec. 17. APPEAL.**

#### **Presently reads:**

Any member who has been suspended or expelled by a Board may appeal such suspension or expulsion to a District and then a State Board (if the Area Board is affiliated with a District and/or State Board. Following the disposition of all appeals to the local, District, and State boards, the member may then appeal directly to the Executive Committee. The Executive Committee shall conduct a plenary hearing on notice to all parties which notice shall set forth the procedure and governing rules for the conduct of the hearing. All costs and expenses associated with the hearing by the Executive Committee shall be apportioned and assessed by the Executive Committee. The appellant shall deposit with the Association a deposit for costs or a surety bond, in an amount to be determined by the Executive Director, to cover anticipated costs and expenses of the Executive Committee hearing. The decision of the Executive Committee on the appeal shall be final.

#### **Proposed amendment:**

Any member who has been suspended or expelled by a Board may appeal such suspension or expulsion to a District and then a State Board (if the Area Board is affiliated with a District and/or State Board. Following the disposition of all appeals to the local, District, and State boards, the member may then appeal directly to the Executive Committee. The Executive Committee shall conduct a plenary hearing on notice to all parties which notice shall set forth the procedure and governing rules for the conduct of the hearing. **In appropriate cases, including, but not limited to when an expedited procedure is necessary, the Executive Committee may direct that an appeal hearing be conducted by a telephone conference call, subject to the quorum requirements set out in this Constitution. The statements and testimony presented during the telephone conference call shall be recorded and reflect that the appeal hearing was conducted by a telephone conference call at which all parties and participants could simultaneously hear each other. Any action taken in an appeal hearing held via telephone conference shall be reported by the President at the next regular Executive Committee meeting.** All costs and expenses associated with the hearing by the Executive Committee shall be apportioned and

assessed by the Executive Committee. The appellant shall deposit with the Association a deposit for costs or a surety bond, in an amount to be determined by the Executive Director, to cover anticipated costs and expenses of the Executive Committee hearing. The decision of the Executive Committee on the appeal shall be final.

**Rationale:** To provide for an expedited appeal hearing by the Executive Committee to be conducted by telephone conference call, thus enabling appeal hearings to be held in a timely manner.

#### **Art. VII Sec. 2. SPECIAL MEETINGS**

**Presently reads:** In addition to the above meetings, the President and/or a majority of the members of the Executive Committee may call special meetings of the International Assembly and/or the Executive Committee at times and places to be determined by the party calling such meeting(s).

**Proposed amendment:** In addition to the above meetings, the President and/or a majority of the members of the Executive Committee may call special meetings of the International Assembly and/or the Executive Committee at times and places to be determined by the party calling such meeting(s). **The Executive Committee may hold a meeting by telephone conference call, video conferencing, or other electronic communication, subject to the quorum requirements set out in this Constitution. Minutes of such meetings shall be recorded, and any action taken by vote shall reflect that it was done in a manner in which all participants could simultaneously hear each other or shall reflect that it was done via e-mail and record the participants. Any action taken in a meeting held by electronic communication shall be reported by the President at the next regular Executive Committee meeting. The minutes of a meeting held via e-mail communication shall consist of a hard copy print out of the e-mail transmissions on the subject of the meeting and shall be reported by the president at the next regular Executive Committee meeting.**

**Rationale:** To conform to the current Executive Committee practice, consistent with Maryland law, to conduct business by telephone conference call, video conferencing, or other electronic communication, thus providing that business conducted by the Executive Committee be transacted in a timely manner.

The committee will also review recommendations of the *Ad Hoc* Committee which was charged with reviewing all aspects of IAABO membership, including active, provisional, and dual membership classifications.

The Constitution Committee meeting is open to all IAABO members. Members who have a proposed amendment to the IAABO Constitution or an issue to be discussed by the committee may send it in advance of the meeting to the committee chair at [stevenellinger@yahoo.com](mailto:stevenellinger@yahoo.com). All members are invited to attend and participate in the committee meeting in Virginia Beach.

TO: IAABO Executive Committee

FROM: Gary Pucino, Chair  
Tim O'Brien, Assistant Chair

RE: Life Membership Committee Report - 2011

The Life Membership Committee, at the Fall meeting in Portland, ME, once again completed their annual procedural/process review to include qualifications, deadlines and evaluation criteria to ensure that we maintain the high level of integrity and credibility in this selection process. We continue to review and refine the process, which validates the Committee's work and success we experienced in continuously bringing forward outstanding candidates for this prestigious award.

The Life Membership Committee again had the privilege to review several excellent candidates with distinguished credentials. A total of eleven nominations were received from nine Boards with the Committee recommending the following four (4) candidates in addition to the current IAABO President for this prestigious award. The Committee members again submitted their evaluations to the Chair/Assistant Chair in mid August, 2010. The results were then tabulated, brought before the Life Membership Committee for review, and ultimately yielded five candidates forwarded to the Executive Committee during the 2010 Fall meeting. The Executive Committee unanimously accepted the five candidates for formal induction which will occur on Saturday, April 16, 2011. The 2011 inductees include Mr. Mark Byron, Board #20, ME, Robert Bernier, Board #8, CT, William Boutilier, Board #130, MA, Albert Brooks, Board #157, MD, and Haywood Bullock, Board #40, NY. Our Committee congratulates and commends these gentlemen for their contributions and years of dedication to IAABO and to the game of basketball.

The Committee this year welcomed William Varno back onto the committee after replacing Peter Webb along with Tim O'Brien as the new assistant chair of this committee along with returning members Jack Doyle, Lou Engle, Dick Mackenzie and Len Maida as well as the appointment of Gary Pucino as Chairman of the Life Membership Committee. We would like to thank Ron Martel the past chairman of this committee who now serves on the Executive Committee, for his guidance and commitment to this committee. He has demonstrated outstanding professionalism, dedication, and hard work during his time on this committee, we wish him well on his new position on the Executive Committee.

The Committee again submitted two articles for the *Sportorial*, one highlighting last year's induction ceremony and the other characterizing this year's recipients and encouraging local Boards to consider honoring worthy members of our association with Life Membership. The criteria/process to follow was again emphasized to include a minimum of thirty years as an active member, be 55 years of age as of December 31<sup>st</sup> of the nomination year and contribute to the growth, purpose, and uphold the exemplary ideals of IAABO and the welfare of basketball.

I wish to personally thank the Past President's for their diligence and support throughout the process and their commitment and dedication again brought us five distinguished candidates for induction. I would also like to thank our Executive Committee liaisons, Joe Gintoli, W. Alan Smith and Tom Reese for their support and wisdom, our Executive Director, Tom Lopes and Executive Assistant, Donnie Eppley for their administrative assistance and direction. I would also like to thank my new assistant chair Tim O'Brien on his work and dedication to this committee.

To: IAABO Executive Committee

From: Sal Capitummino, Chair  
Jaime McCaig, Assistant Chair

Re: Membership Development Committee Report–2011

The Membership Development Committee continues to pursue options to increase membership numbers for IAABO.

Due to the very hard work of my Assistant Chair , we are proud to announce a project that has come to fruition that will lead in the near future of more members joining the ranks of IAABO. In conjunction with the Executive Director of IAABO, the Ontario Association of Basketball Officials, and our High School Sport Governing Body (OFSAA) Ontario Federation of Schools Athletic Association an agreement has been reached beginning in the Fall of 2011 for IAABO to print the National Federation Rule Book, Case Book and Officials Manual for our 1800 members. This agreement will allow us to reach out to our 1200 members who are currently not IAABO. There is also a plan to further this provision by having IAABO print and supply our 1800 members with a FIBA Case Book the rules of which our Universities, Club Ball and now beginning in the Fall of 2011 our Community Colleges play under.

There is also a plan to further this provision by having IAABO print and supply our 1800 members with a FIBA Case Book the rules of which our Universities, Club Ball and now beginning in the Fall of 2011 our Community Colleges follow.

Another area of focus for the upcoming year will be to work much closer with the Women's Coordinating Committee as to try to get more women and women's officials involved in IAABO.

We continue to approach junior colleges with their intramural departments and I would like to try to approach high schools to start a training program for their developmental leagues when they use their high school players as the officials.

It is my hope that over the next year we can see results with an increase in membership numbers with this pursuit.

TO: IAABO Executive Committee

FROM: Roger E. MacTavish, Chair  
Paul Behr, Assistant Chair

RE: Rules Examination Committee Report – 2011

The Rules Examination Committee for 2010-11 in keeping with the Eyer Philosophy, selected questions that meet the basic needs for a fair appraisal of the candidate's knowledge of the rules. The committee was extremely sensitive that the examination be well constructed in terms of phraseology and accuracy of the questions and answers.

Top priority was given to the wording of the questions so as to assure that the applicant was being tested on his/her knowledge of the rules.

In addition to preparing questions for the annual examination the committee prepared questions with answers and references for the Refresher Examination and the March 2011 examination. Paul and I would be remiss if we failed to commend the members for their unselfish help and guidance. IAABO is fortunate in having the benefit of their wisdom and sensible direction. Tom Lopes, Paul Behr and I believe we have made great strides in continuing to upgrade the exam due to the fine work of the members of the committee. We are indeed grateful. Special thanks to Donnie Eppley for his assistance throughout the year.

TO: IAABO Executive Committee

FROM: Peter Webb, Chair  
Lou Filippetti, Assistant Chair

RE: Officials' Education and Development Committee Report - 2011

On behalf of assistant chair Lou Filippetti and myself, a thank you to the members of the committee and other IAABO members for their willingness to contribute time and effort when called upon.

Members of the committee assisted with the following:

IAABO's NFHS based scorer and timer cards were reviewed for any needed updates.

IAABO's pre-game conference card was reviewed for any needed updates.

IAABO's shot clock care was reviewed for any needed updates.

IAABO's FIBA based scorer and timer cards were reviewed for any needed updates.

Ref School – a review of the current bank of questions was conducted to verify answers and update the rules book and case book references. Plans are in place to once again review during the 2011 summer season. Reorganization of the questions is underway. The number of question for the question bank continues to increase.

Ref School – a FIBA version of RefSchool is ready for availability. A goal of 150 additional questions is underway.

Conference Calls:

IAABO conference calls, four (4), for Interpreters & Trainers were offered and completed. The calls were hosted by the IAABO Coordinator of Interpreters a & Trainers. Attendance was in favorable order.

IAABO FIBA's conference calls, two (2), were offered and completed for the Canadian Interpreters & Trainers. The calls were hosted by the IAABO Coordinator of Interpreters & Trainers and lead by Sandy Bibeau, the province of Ontario Interpreter.

TO: IAABO Executive Committee

FROM: Bob Bernier, Chair  
Barbara Eppley, Assistant Chair

RE: Women's Coordinating Committee Report – 2010

More than 50 members attended the Women's Coordinating Committee (WCC) meeting last April at the Spring Meeting in Gettysburg, PA. An informal roundtable was held in Portland, ME at the Fall Meeting and was well received by those present.

The first ever IAABO Women's Officials' School took place on July 31 & August 1, 2010 at the University of New Haven, New Haven, Connecticut. Twenty-two attendees received two-day instruction from IAABO Staff. Former IAABO Cadet and now WNBA & NCAA official Denise Brooks stopped by and addressed the officials.

The WCC is excited to offer the 2<sup>nd</sup> IAABO Women's School this year on July 30, 31, 2011, once again at the UNH site.

Thanks to Assistant Chair Barbara Eppley (70 PA), WCC committee members, Executive Liaisons Barry Fuller (21 ME), Ron Martel (208 MA), Dennis Murphy (117 NH), Advisors Dr. Ron Brown (4 CO), Jack Doyle (27 MA), Dick MacKenzie (105 VT) and especially to Executive Director Tom Lopes and Executive Assistant Donnie Eppley for their continued support and timely responses throughout the year.